



Fueled by the intrinsic values that encourage people to flourish in the workplace, Sesha excels in identifying and understanding the unique talents and strengths of individuals and teams.

Sesha Yalamanchili

Strategic Associate,
North America

AT-A-GLANCE



- Building Team Effectiveness
- Organizational Solutions
- 1-to-1 Coaching



- North America

Business Experience

Sesha's specialty is in bringing impactful programs to organizations that empower their leaders, teams, and individual contributors to grow and drive results. She is able to successfully implement strategic goals by drawing upon her experience as a business leader for over 15 years spanning innovation, sales, marketing and operations, and across multiple business sectors including consumer goods, banking, health care and insurance.

Passionate about empowering others with the knowledge, tools, and resources they need to make an immediate impact, Sesha thrives on examining the intersection of social sciences, workplace culture and psychology, and tailoring solutions to fit the needs of her clients.

Career Background

A seasoned leadership consultant and trainer with nearly two decades of business experience, Sesha's background includes serving as Director, Innovation and Development for BlueCross BlueShield of Western New York as well as Product Line Manager with W.L. Gore & Associates, makers of GORE-TEX®. She is the President and Founder of On the Mark Consulting.

Sesha holds a BS in mechanical engineering from University at Buffalo and is a certified Everything DiSC® facilitator, designating her certification to administer personality profile assessments and coaching services. In addition, she is a certified coach through CAPP.

Testimonial

"Sesha has the rare ability to envision and grasp organizational aspirations and create an attitude throughout the organization to enable our best work. Her leadership approach with departmental managers earned her the highest respect and admiration throughout the organization."